

Engineered Tank Care Proposal
for
The Town of Bridgeville
Delaware

January 23, 2023





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"We have enjoyed a long standing relationship with Southern Corrosion and they have always provided us with a quality job at a fair price. I think they are the most customer oriented professional tank maintenance company we have ever dealt with. A rare find in today's world."

• Bryant Fleming •
GAFFNEY BPW, WTP SUPERINTENDENT



THE SOUTHERN CORROSION Story

Southern Corrosion, Inc. was founded in 1983 with a new vision for the care and maintenance of water tanks...a vision founded in the principles of engineering, superior workmanship, and outstanding customer service.

We create customized tank maintenance programs that provide better asset management, better cash flow, and better value for tank owners throughout the Mid-Atlantic and Southeast.

ENGINEERED TANK CARE™

Our programs are designed and approved by on-staff engineers. We focus on tank life and appearance, water quality, and a level of care and attention to detail that is unequalled in our industry. When a tank enters our Engineered Tank Care program, we are fully vested in the life and future of that tank. It's all about maximizing water tank life, keeping tanks looking their absolute best, and making tank management cost-effective, simple, and worry-free.

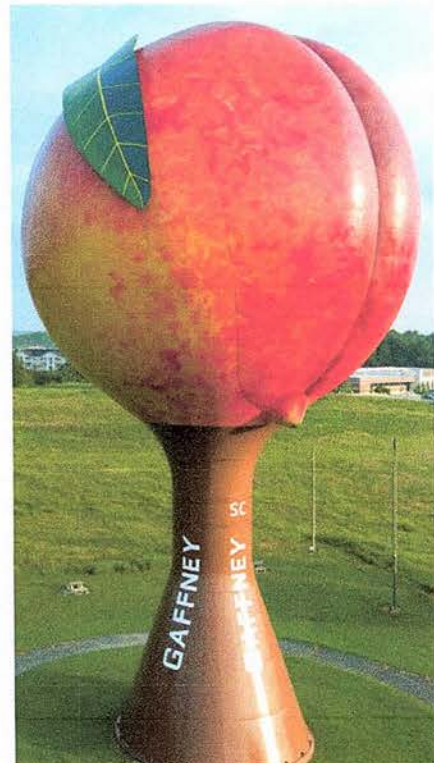
DEPENDABLE, EXPERT TANK CARE

From the initial inspection through the creation and implementation of each custom program, our customers have come to expect superior service and consistent results. We have our own, dedicated crews strategically located throughout our regions and sales representatives that live in the areas they service. We're proud to call our customers friends and neighbors.

You'll know exactly what your tank maintenance is going to cost, when maintenance will be performed, and why it is needed. We work with our customers to make sure that every aspect of their plans fit with their needs and budgets. No surprises. No hidden costs. We take pride in every tank in our program.

Our Engineered Tank Care services include:

- Painting, Restoration, and Repair
- Inspections and Washouts
- Engineered Tank Care™ Maintenance Plans
- Elite Inspections & Maintenance
- Cell Antenna Engineering Analysis





SOUTHERN CORROSION Key Staff



JIM SKILTON, *President*

Jim Skilton has been Southern Corrosion's President since 1989, and part of the company's management team for almost 30 years. He is a certified NACE Level 1 coatings inspector, and earned the designation of Protective Coatings Specialist from the Society for Protective Coatings (SSPC). Jim earned a Bachelor of Science in Business Administration from the University of Delaware and a Masters Degree in Business Administration from Campbell University. As part of his work, Jim teaches Engineered Tank Care™ seminars and continuing education classes.



ELBERT BASOLIS, *Co-Owner*

Elbert Basolis is an expert in temporary water tank solutions and co-owner of Southern Corrosion. He is also CEO of Garrison Enterprises, a mechanical contracting company serving the water industry, an owner or active participant in at least 6 other complimentary industrial businesses, and the Co-Chairman of the Board of Yardville National Bank, NA, which was recently purchased by PNC bank. Elbert splits his time between his home in New Jersey, and his North Carolina based offices.



ED SOLTIS, *Operations Manager*

Ed Soltis is a certified NACE Level 1 coatings inspector and a SSPC C3 Supervisor for Deleading Industrial Structures. He specializes in surface preparation, painting and minor repairs. He has almost 30 years of experience in water tank maintenance, and has been Southern Corrosion's Manager of Operations since 2008.



RYAN LUCY, *Area Representative*

Ryan, a graduate of Hampden-Sydney College, has been with Southern Corrosion since 2016 and has eight years prior sales experience. He is NACE Level 1 certified.



RICH SKILTON, *Area Representative*

Rich Skilton's expertise includes lead abatement for steel superstructures. He is the second generation of his family to work in the water tank maintenance business: his first job as a teenager was working on tanks. He's also one of our certified trainers in Engineered Tank Care™.



MICHAEL DOUGLAS, *Engineer*

Michael Douglas is Vice President responsible for engineering. He is a Professional Engineer licensed in Alabama, Florida, Georgia, South Carolina, North Carolina, Virginia, Maryland, Delaware, and Pennsylvania. He has extensive experience with public water supply systems and drinking water regulation. His previous work includes overseeing more than 600 water systems in 16 counties as a Regional Engineer. Michael is a North Carolina State University graduate with a Bachelor of Science degree in Civil Engineering.

FREDERICK GRYCKIEWICZ, *Engineer*

Frederick Gryckiewicz, is both a Virginia and North Carolina licensed Professional Engineer. He is a graduate of the University of Connecticut with a Bachelor of Science in Engineering. Before joining the Southern Corrosion team, Mr. Gryckiewicz worked in engineering management for 30 years.



738 Thelma Road
Roanoke Rapids, NC 27870
P: 800-828-0876 | F: 252-535-3215
SCI@TANKCARE.NET
TANKCARE.NET



SOUTHERN CORROSION Testimonials

“As a small utility, we are constantly looking for ways to cut costs without compromising compliance or the services we offer our customers...Southern Corrosion demonstrated exceptional customer service, responded quickly, scheduled the repairs at a time convenient to us and delivered on their promise. We are excited about the opportunity to work with Southern Corrosion and hope the relationship lasts for years to come!”

PAMELA BAUGHAM, *General Manger*
Louisa County Water Authority in Louisa, VA

“We are incredibly pleased with the service we receive. Southern Corrosion keeps our water tanks in tip-top condition.”

TRAVIS MARBURY
Magee’s Creek Water Association in Tylertown, MS

“The customer service has been second to none, the quality of work received has been top notch, and they have always made sure that our needs have been met and our tanks maintained to their best shape... I look forward to continuing as a satisfied customer for many years to come.”

JEREMY RANDALL, *General Manager*
Montmorenci-Couchton Water & Sewer District Inc. in Aiken, SC

“They know what they are doing, and you can’t get a better value for your dollar.”

STEVE HAMILTON
Wayne County Sanitary Districts in Goldsboro, NC

“Small municipalities, like ours, need help keeping our water storage tanks maintained, fully operational and compliant. Southern Corrosion has provided the Town of Ridgely, Maryland with excellent service and guidance that is helping to maximize the life of our water tank. We highly recommend Southern Corrosion for all of your water tank needs.”

DAVID CRIST, *Director of Public Works*
Ridgely, MD



SOUTHERN CORROSION Testimonials

“Southern Corrosion has been maintaining our tanks for over ten years now. I have been very impressed by the crews performing our washouts and coating system. Those guys work very efficiently and go the extra mile from others I have worked with. They maintain a good-looking jobsite during the process of applying the interior or exterior coating system. They are always conducting themselves in a professional manner and communicate their progress to our designated contact person. Always great to work with. Recommend them highly.”

ALAN JOHNSON, *Division Director of Water & Wastewater Treatment*
Danville, VA

“We signed with Southern Corrosion in 2018 and would not hesitate to recommend their company. They are readily available for any questions or concerns. Both the sales staff and labor employees are great to work with. With the company’s suggested ten year maintenance schedule the town can feel confident that our tank meets the standards that our residents deserve.”

CINDY MCFARLANE
Town of Vienna, MD

“We’ve been Southern Corrosion customers for many years. They do a wonderful job of maintaining our water tanks and respond instantly if there’s an emergency.”

MACON ROBERTSON
Warren County, NC

“I would recommend Southern Corrosion for anybody’s water tank maintenance needs.”

PATRICK MCBRAYER
Ecu, MS

“Southern Corrosion has been doing tank maintenance for the Benedictine School for years. Their professional commitment and quality of their workmanship are outstanding. Great Company.”

CARLTON PIPPIN, *Facilities Manager, Maintenance*
Benedictin in Ridgely, MD

“The service provided by Southern Corrosion has been professional and valuable to the Authority... Southern Corrosion has made keeping our tanks safe, secure, and in compliance with regulations an easy process.”

JOHN RYBA, *Operations Manager*
Township of Falls Authority in Fairless Hills, PA



SOUTHERN CORROSION Testimonials

"Iron and manganese continue to be a maintenance item for our community water system as it is for many systems in eastern North Carolina. Residents and visitors alike want water that tastes good, smells good, and looks good, but we both know what can happen if our tanks are not properly maintained like our treatment facilities and distribution systems...We appreciate the work you do and the services you provide. Your kind of work isn't for everyone...However, we are fans of yours and simply want to be sure it is acknowledged."

DAVID M. TAWES, *Director*
Chowan County Water Department in Edenton, NC

"I'm always very satisfied with their work."

WILL TEASTER
Brown's Creek Water Association in Union, SC

"We signed with Southern Corrosion in 2018 and would not hesitate to recommend their company. They are readily available for any questions or concerns. Both the sales staff and labor employees are great to work with. With the company's suggested ten year maintenance schedule the town can feel confident that our tank meets the standards that our residents deserve. We have developed a good rapport with Southern Corrosion, Inc. over the last five years."

EDUARDO GONZALES, *Assistant Director Public Works & Engineering*
Homestead, FL

"...Also to let you know, your work on our water tower has even impressed the town citizens on how neatly and professionally your work has been and all the local people I have had the opportunity to meet through my working paths have said nothing but great things and how well your team has done. They love your work – after all, it is "their" water tower!"

STEVE CALLAHAN, *Superintendent, Water and Wastewater Treatment*
Towne of Trappe, MD



ENGINEERED TANK CARE Family Members

ALABAMA

Green Pond Water, AL	3 tanks	Clint Murphy	205-938-9367
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DELAWARE

City of Milford, DE	4 tanks	Steve Ellingsworth	302-422-1110
Town of Frederica, DE	1 tank	Dustan Russum	302-335-5417
Town of Middletown, DE	2 tanks	Morris Deputy	302-378-9120
City of Rehoboth Beach, DE	2 tanks	Robert Downs	302-227-3194
Town of Bethany Beach, DE	2 tanks	Sean Cooper	302-629-7366
Town of Georgetown, DE	2 tanks	Bobby Fletcher	302-856-6045
Town of Blades, DE	1 tank	Lisa Marks	302-629-7366
Town of Dagsboro, DE	1 tank	Cindy Brought	302-732-3777
Town of Magnolia, DE	1 tank	Scott Fowler	302-335-5891
Town of Selbyville, DE	2 tanks	Stacey Long	302-436-8314
Town of Delmar, DE & MD	2 tanks	Sophia Oberton	302-846-3696 xt170
City of Harrington, DE	1 tank	Alan Moore	302-398-3530
City of New Castle, DE	2 tanks	Jay Guyer	302-323-2333

FLORIDA

City of Chiefland, FL	6 tanks	Shane Keene	352-493-6711
City of Homestead, FL	3 tanks	René Martinez	305-224-4786
City of Monticello, FL	3 tanks	Steve Wingate	850-342-0293

"I wanted to take a few minutes to let you know the City of Milford and myself appreciate your kindness and quality of work you do for Southern Corrosion. Dealing with 4 Water Towers in a City our size is a huge undertaking. Thanks for checking in with us and also the help on maintenance and yearly contract agreement. You have always been available to respond to some of my crazy calls on lighting and find switches I didn't even know about."

• Steve Ellingsworth •

SUPERVISOR WATER AND WASTEWATER • CITY OF MILFORD, DE



City of Wauchula, FL	2 tanks	Andy Maddox	863-781-1976
FL Institute of Neurologic Rehabilitation, FL	3 tanks	Tim Bryant	863-781-0381
Midway Water, Gulf Breeze, FL	4 tanks	Greg DeLapp	850-932-5188
Town of Bowling Green, FL	2 tanks	Jerry Conerly	863-375-2255
Town of Havana, FL	1 tank	Howard McKinnon	850-539-2820

GEORGIA

City of Riceboro, GA	2 tanks	Bill Austin	912-884-2986
City of Richmond Hill, GA	1 tank	Todd Neal	912-237-8572
City of Villa Rica, GA	4 tanks	Steven Kenny	770-459-8302
City of Winder, GA	1 tank	Jeff Williams	770-616-6217
Town of Leslie, GA	1 tank	Jessie Rees	229-874-1259
Upson County, GA	2 tanks	Dwight Smith	706-647-3513

KENTUCKY

City of Burgin, KY	1 tank	George Hensley	859-748-5220
Mountain Water District, Pikeville, KY	39 tanks	Roy Sawyers	606-631-9162

MARYLAND

Town of Hurlock, MD	1 tank	Eric Barnhart	410-943-4181
Town of Denton, MD	4 tanks	Mark Chandler	410-479-5446
Town of Berlin, MD	2 tanks	Jamey Latchum	410-641-3845
Town of Ridgley, MD	1 tank	David Crist	410-634-2177
Town of Secretary, MD	1 tank	BJ Gullion, III	443-786-4050
Town of Vienna, MD	1 tank	Cindy McFarlane	410-376-3442
Town of Trappe, MD	1 tank	Steve Callahan	410-443-0087
Benedictine School, MD	1 tank	Scott Evans	410-634-2112
City of Aberdeen, MD	4 tanks	Curtis Ball	410-272-2650
Potomac Heights, MD	1 tank	Stephanie Moody	301-684-2399
Scientist Cliffs Assoc., MD	1 tank	Steven Dean	410-586-0602
Sherwood Forest Water, MD	1 tank	Dominic Loane	443-534-1737
Town of Betterton, MD	1 tank	Tom Mogle	410-348-5522
Town of Middletown, MD	1 tank	Bruce Carbaugh	301-371-6171 x 107
Town of Williamsport, MD	1 tank	Donny Stotemyer	301-223-7711
Town of Keedysville, MD	1 tank	Lisa Riner	301-432-5795
Town of Preston, MD	1 tank	Amber Korell	410-673-7929



"Southern Corrosion inspected our Elevated & Ground Storage Tanks inside & out & gave thorough, detailed inspection results. They moved quickly to schedule appointments for repairs & acted upon them in a Very Timely matter!!!"

• Eddie Jefferson •
CITY OF HOLLY SPRINGS, MS

Town of Sharptown, MD	1 tank	Douglas Gosnell	410-883-3767
Cambridge Utilities, MD	5 tanks	Ed Bramble	410-228-5440
Town of East New Market, MD	1 tank	Michelle Jackson	410-943-8112
Town of Hebron, MD	1 tank	Melinda Stafford	410-742-5555
City of Taneytown, MD	2 tanks	Kevin Smeak	410-751-1100
City of Brunswick, MD	2 tanks	Matt Campbell	301-834-7500
Somerset County Sanitary District, MD	3 tanks	Earl Ludy	410-651-0268 x 3502
Harford County, MD	15 tanks	Larry Slattery	410-638-3000
Town of Federalsburg, MD	2 tanks	Larry DiRe	410-754-8173
Town of Rockhall, MD	2 tanks	Bob Resele	410-639-7611
Town of Thurmont, MD	1 tank	Harold Lawson	240-674-0086
Town of Willards, MD	2 tanks	Robin Littleton	410-835-8192

MISSISSIPPI

Adams County, MS	10 tanks	Ken Herring	601-446-6616
Algoma Water Assoc., MS	4 tanks	Ricky Jagers	662-419-1105
Alpine Water Association, MS	1 tank	Teresa O'Callaghan	662-869-2049
City of Ecu, MS	3 tanks	Gable Todd	662-489-3881
City of Fulton, MS	11 tanks	Paul Walker	662-862-4929
City of Holly Springs, MS	4 tanks	Clayton Moore	662-252-9976
City of Lucedale, MS	2 tanks	Kevin Cochran	601-508-9619
City of Magee, MS	4 tanks	Dale Berry	601-849-3344
City of Okolona, MS	3 tanks	Harold Jolly	662-447-5761
City of Olive Branch, MS	17 tanks	Scott Phillips	662-892-9200
City of Ripley, MS	7 tanks	Ricky Martin	662-587-1058
City of Sherman, MS	1 tank	Clint Long	662-871-2521
City of Verona, MS	2 tanks	Bobby Williams	662-566-2211
East Pike Water Assoc., MS	2 tanks	Jeff Brown	601-810-0169
East Pontotoc Water Association, MS	3 tanks	Pistol Russell	662-489-9638
Friendship Community Water, MS	2 tanks	Jeff Brown	601-810-0169
Improve Water Association, MS	2 tanks	Tony Thomas	601-303-2156
Lexie Water Association, MS	5 tanks	Cathy Mitchell	601-814-0998
Magee's Creek Water,	8 tanks	Travis Marbury	601-303-7067



Tylertown, MS Marshall County School District, MS	3 tanks	Dr. Lela Hale	662-252-4271
Town of Centreville	2 tanks	David Walker	601-810-9428
Town of Mize, MS	1 tank	Pam Holder	601-733-2221
Town of Nettleton, MS	3 tanks	Randy Parchman	662-871-2300
Town of Plantersville, MS	2 tanks	Terry Roberts	662-321-3775

NORTH CAROLINA

Beaufort County, NC	16 tanks	Christina Smith	252-327-9627
Bell Arthur Water Corp, NC	5 Tanks	Ed House	252-752-6252
Bertie County, NC	10 tanks	Ricky Spivey	252-794-4427
Bladen County, NC	9 tanks	Randy Gardner	910-862-6996
Brunswick County, NC	12 tanks	Bob Tweedy	910-253-2657 x 2680
Camden County, NC	2 tanks	David Cradle	252-207-6874
Carteret County, NC	3 tanks	Tony Cahoon	252-728-6592
Chowan County, NC	7 tanks	Nick Lories	252-482-7477
City of Clinton, NC	6 tanks	Travis Anderson	910-592-1961 or 910-214-5437
City of Elizabeth City, NC	3 tanks	Paul Fredette	252-337-6628
City of Graham, NC	1 tank	Tanya	336-266-6458
City of Henderson, NC	2 tanks	Frank Frazier	252-431-6026
City of Lenoir, NC	9 tanks	Radford Thomas	828-757-2219
City of Mocksville, NC	3 tanks	Jeff Bean	336-751-2635
City of Mount Airy, NC	5 tanks	Martin Semones	336-786-3595
City of Rocky Mount, NC	12 tanks	Jonathan Boone	252-972-1299
City of Southport, NC	1 tank	David Fox	910-457-7936
Energy United Water, NC	5 tanks	Rod Watts	704-585-6518
Fairway Ridge Water Association, NC	1 tank	Phillip Shepherd	336-877-4716
Halifax County, NC	10 tanks	Greg Griffin	252-583-1451
Hertford County, NC	5 tanks	Gilbert Stethen	252-358-7867 or 252-395-1418
Kerr Lake Regional Water, NC	1 tank	Christy Lipscomb	252-438-2141
Martin County, NC	4 tanks	Ed Warren	252-799-7310
Nash County, NC	4 tanks	Derek Hawkes	252-462-2613
Northampton Co, NC	15 tanks	Leneau Pope	252-534-6341
Ocracoke Sanitary District, NC	1 tank	Scott Brady	252-92-0321
Pasquotank County, NC	11 tanks	Charles Tipton	252-331-9028
Perquimans County, NC	11 tanks	Frank Heath	252-426-8484
Piedmont Triad Water, NC	4 tanks	Gregory Flory	336-498-5510
Roanoke Rapids Sanitary District, NC	4 tanks	Dan Brown	252-537-9137
Sampson County Public Works, NC	4 tanks	Mark Turlington	910-990-7944



South Mills Water Association, NC	4 tanks	Wayne Raper	252-771-5620
Southern Wayne Sanitary District, NC	4 tanks	Gerald Lanier	919-731-2520
Stokes County Schools, NC	7 tanks	Ricky Goins	336-591-4282
Town of Ahoskie, NC	3 tanks	Kirk Rogers	252-287-7077
Town of Atlantic Beach, NC	2 tanks	Marc Shulze	252-726-1366
Town of Aulander, NC	1 tank	Johnna Browne	252-345-3541
Town of Aurora, NC	1 tank	Terry Groome	252-322-5208
Town of Beaufort, NC	2 tanks	Frank Sansome	252-728-2130
Town of Belhaven, NC	2 tanks	Sonny Graham	252-945-3787
Town of Beulaville, NC	1 tank	Lori Williams	910-298-4647
Town of Cameron, NC	1 tank	Davis Reynolds	910-245-3212
Town of Chocowinity, NC	3 tanks	Kevin Brickhouse	252-946-9568
Town of Columbia, NC	1 tank	Rhett White	252-796-2781
Town of Elm City, NC	1 tank	Jonathan Russell	252-236-4917
Town of East Arcadia, NC	1 tank	Lenard Hall	910-655-4388 Cell 622-6932
Town of Fair Bluff, NC	2 tanks	Al Leonard	910-653-3458
Town of Fairmont, NC	2 tanks	Ronnie Seals	910-628-0064
Town of Falcon, NC	1 tank	Clifton Turpin, Jr.	910-980-1355
Town of Fremont, NC	1 tank	Tim Howle	919-242-4173
Town of Green Level, NC	1 tank	Daniel Gerald	336-578-3443
Town of Greenevers, NC	1 tank	Emma Brinson	910-289-3078
Town of Harkers Island, NC	1 tank	James Nelson	252-723-3118
Town of Harrellsville, NC	1 tank	Dina White	252-356-4499
Town of Hertford, NC	2 tanks	Dawn Bell	252-333-2783
Town of Hillsborough, NC	5 tanks	Ken Keel	919-732-1270 x 75
Town of Hobgood, NC	2 tanks	Thomas Ellis	252-578-1733
Town of Hookerton, NC	1 tank	Bobby Taylor	252-747-2201
Town of Jackson, NC	1 tank	Jason Morris	252-534-3811
Town of Kill Devil Hills, NC	1 tank	Derek Dail	252-480-4085
Town of Kure Beach, NC	2 tanks	Sonny Becker	910-458-8216
Town of Lake Lure, NC	1 tank	Tony Hennessee	828-625-9983
Town of Laurel Park, NC	8 tanks	Jim Ball	828-693-4840



"We've been Southern Corrosion customers for many years. They do a wonderful job of maintaining our water tanks and respond instantly if there's an emergency."

• Macon Robertson •
WARREN COUNTY, NC



Town of Leland, NC	1 tank	Jimmy Strickland	910-332-4651
Town of Liberty, NC	3 tanks	Chris Taylor	336-622-4276
Town of Littleton, NC	1 tank	Wanda Clark	252-586-2709;
Town of Marshville, NC	1 tank	Bivens Steel	704-624-2515
Town of Maysville, NC	1 tank	Edward Waltz	910-743-4441
Town of Middlesex, NC	1 tank	Luther Lewis	252-235-5761
Town of Mount Olive, NC	4 tanks	Deems Blanton	919-738-1025
Town of Norlina, NC	1 tank	Blaine Reese	252-456-3325
Town of Norwood, NC	3 tanks	John Mullis	704-690-1074
Town of Oak Island, NC	4 tanks	David Kelly	910-278-5011
Town of Ocean Isle Beach, NC	2 tanks	Debbie Sutton	910-579-3469
Town of Old Fort, NC	4 tanks	Tony Webb	828-668-4244
Town of Pine Knoll Shores, NC	2 tanks	Ernie Randolph	252-247-4353
Town of Powellsville, NC	1 tank	James Peele	252-332-5933
Town of Red Springs, NC	3 tanks	James Bennett	910-843-5241
Town of Robersonville, NC	2 tanks	Elizabeth Jenkins	252-508-0311
Town of Rose Hill, NC	2 tanks	Bobby Cavenaugh	910-289-3159
Town of Salemburg, NC	1 tank	Joseph Warren	910-525-5650
Town of Saratoga, NC	1 tank	Tommy Hawkins	252-238-3487
Town of Seaboard, NC	1 tank	Joe Barnes	252-589-5061
Town of Selma, NC	4 tanks	Alex Fuller	919-965-2244
Town of Sharpsburg, NC	2 tanks	Brian Sullivan	252-908-3612
Town of Smithfield, NC	4 tanks	Kenneth Griffin	919-934-2798
Town of Snow Hill, NC	2 tanks	Dana Hill	252-747-3414
Town of Tabor City, NC	2 tanks	Al Leonard	910-653-3458
Town of Taylorsville, NC	2 tanks	David Odom	828-632-2218
Town of Turkey, NC	1 tank	Sarah White	910-592-7273
Town of Wadesboro, NC	1 tank	Hugh James	704-694-5171
Town of Warrenton, NC	3 tanks	Bill Perkinson	252-257-3315
Town of Warsaw, NC	2 tanks	Shawn Condon	910-293-7814
Town of Weldon, NC	3 tanks	Jeff Elks	252-536-3478
Town of Williamston, NC	5 tanks	Kerry Spivey	252-792-1024
Town of Windsor, NC	1 tank	Matt Wilson	252-794-3121
Town of Wingate, NC	1 tank	Dryw Blanchard	704-233-4411
Town of Winton, NC	1 tank	Carl Pierce	252-358-9271
Union Utilities, NC	1 tank	James Cannette	252-358-1447
Vance County, NC	2 tanks	Heather Adams	252-236-5710
Warren County, NC	7 tanks	Macon Robertson	252-257-1854
Wayne County	16 tanks	Joey Threewitts	919-731-2310
Sanitary Districts, NC			
West Carteret Water Corp, NC	5 tanks	Lisa Smith-Perri	252-393-1515

PENNSYLVANIA

"As the mayor of a small town, the budget is always tight. Unplanned water tank related expenses can break a budget. Southern Corrosion's maintenance program has allowed us to plan and budget for the care of our water tank. The service is affordable and now we don't worry about our water tank."

• Ed Furtick •

MAYOR THE TOWN OF SPRINGFIELD, SC

Borough of Perkasio, PA	1 tank	Nicholas Fretz	215-257-3654
Downington Municipal Water Authority, PA	2 tanks	Denny King	610-269-5362
Township of Falls Authority, PA	4 tanks	Tim Hartman	215-946-6062 x 104
Hemlock Farms Community Association, PA	2 tanks	Ray Broschart	570-775-7559
Borough of Saxton, PA	1 tank	Jamie Foster	814-635-2363
Harrison Township, PA	1 tank	Nick Colledge	724-226-2500
Borough of Littlestown, PA	2 tanks	Chuck Kellar	717-359-5101 x 32
Franklintown Water Authority, PA	1 tank	Pam Errington	717-432-4047
Borough of Ridgway Mun Auth, PA	1 tank	Michael Handley	814-776-1125
Ridgway Township Mun Auth, PA	2 tanks	Carl Gosnell	814-590-0900

SOUTH CAROLINA

Brown's Creek Water Assoc., SC	2 tanks	Jimmy Teaster	864-545-2350
City of Bamberg, SC	4 tanks	Gene Searson	803-245-5128
City of Folly Beach, SC	2 tanks	Kevin Whitsett	843-754-8223
City of Gaffney, SC	4 tanks	Donnie Hardin	864-487-8510
City of Lancaster, SC	3 tanks	Jerry Crockett	803-285-9431
City of Liberty, SC	1 tank	Olen Hamlin	864-843-3177
City of Tega Cay, SC	2 tanks	Phillip Jolley	803-548-3514
City of Walterboro, SC	7 tanks	Wayne Crosby	843-549-2545
Daniel Morgan Water, SC	2 tanks	Sondra Vickers	864-461-2235
Easley-Central Water District, SC	3 tanks	Joe Bracken	864-639-2883
Macedonia Water Works, SC	1 tank	Donnie Harden	864-488-8800
Marlboro Water Company, SC	3 tanks	Bobby Brock	843-479-8988
Montmorenci-Couchton Water District, SC	3 tanks	Jeremy Randall	803-648-9920
New Ellenton CPW, SC	2 tanks	Harold Craig	803-652-2862
Southside Rural Water, SC	2 tanks	Brad Owen	864-843-3440



Town of Jackson, SC	3 tanks	Donnie Cooper	803-295-1282
Town of Langley, SC	1 tank	Calvin Smith	803-593-3404
Town of Lockhart, SC	1 tank	Hugh Gregory	864-251-4000
Town of North, SC	1 tank	Patricia Carson	803-247-2101
Town of Salem, SC	2 tanks	Ryan Hardin	864-944-2819
Town of Salley, SC	1 tank	Bob Salley	803-258-3485
Town of Springfield, SC	1 tank	Ed Furtick	803-258-3152
Valley Public Service Authority, SC	7 tanks	Calvin Smith	803-593-2053
West Anderson Water District, SC	2 tanks	John Lollis	864-225-5741

TENNESSEE

Crab Orchard Utility District, TN	9 tanks	Everett Bolin	931-484-6987
Town of Spencer, TN	3 tanks	Tim Conely	931-235-7758
Town of Spring City, TN	2 tanks	Woody Evans	423-365-6441

VIRGINIA

Amelia County, VA	1 tank	Daryl Gough	804-561-4565
Amherst County, VA	1 tank	Glen Mickland	434-384-1979
Brunswick County, VA	1 tank	Joan Moore	434-848-0248
Buckland Water & Sewer Auth., Warrenton, VA	3 tanks	Nova Martin	540-428-5384
City of Danville, VA	10 tanks	Alan Johnson	434-799-6473
City of Emporia, VA	5 tanks	Tom Delbridge	434-634-2544
County of Louisa, VA	5 tanks	Pam Baughman	540-967-1122
Cumberland County, VA	2 tanks	Brian Saxton	804-492-3578
Dickenson County, VA	5 tanks	Ron Phillips	276-835-1580
Goochland County, VA	3 tanks	Todd Kilduff	804-556-5836
Halifax County, VA	7 tanks	Mark Estes	434-575-4240
James Madison's Montpelier, VA	2 tanks	Bill Bichell	540-672-2728 x 322
King George County, VA	4 tanks	Jonathan Weakley	540-775-2746
Mecklenburg County, VA	1 tank	Wayne Carter	434-738-6191
Northampton County, VA	1 tank	Chris Thomas	757-678-0414
Roanoke River Service Auth., VA	6 tanks	Jeff Hinkle	434-689-7771
Shrine Mont, Inc, VA	1 tank	Kevin Moomaw	540-856-2141
Southwest Virginia Regional Jail, VA	1 tank,	Jason Tuggle	276-739-3520 x 1018
Stoney Creek Sanitary District, VA	3 tanks	Rodney McClain	540-459-7491
River Ridge Assoc., VA	1 tank	Cheryl Lilly	434-636-5492
Town of Bowling Green, VA	4 tanks	Brock Taylor	804-994-4054



Town of Boydton, VA	1 tank	Rennie Parks	434-738-6021
Town of Burkeville, VA	2 tanks	Harold Wagstaff	434-767-4095
Town of Cape Charles, VA	1 tank	David Fauber	757-331-3259 x17
Town of Chase City, VA	2 tanks	Jeff Gurley	434-372-5136
Town of Clarksville, VA	2 tanks	Richard Elliott	434-374-0169
Town of Crewe, VA	2 tanks	Wade Walker	434-645-9453
Town of Exmore, VA	1 tank	Robert Duer	757-442-3114
Town of Farmville, VA	5 tanks	Bill Caldwell	434-392-3331
Town of Grottoes, VA	2 tanks	Nathan Garrison	540-249-5896
Town of Kenbridge, VA	1 tank	Robyn Fowler	434-676-2452
Town of Keysville, VA	1 tank	Dennis Carney	434-736-9551
Town of LaCrosse, VA	1 tank	Tom Tanner	434-757-7366
Town of Lawrenceville, VA	5 tanks	CJ Dean	434-848-2414
Town of McKenney, VA	1 tank	Nathan Ruppert	804-478-4621 804-691-6411
Town of Phenix, VA	1 tank	Franklin Dodd	434-542-4123
Town of Rocky Mount, VA	5 tanks	Jeff Gauldin	540-483-5747
Town of Wakefield, VA	1 tank	Jim Price	757-899-2361
Town of Victoria, VA	2 tanks	Rodney Newton	434-447-9715
Toms Brook Sanitary District, VA	2 tanks	Rodney McClain	540-459-7491
Woodberry Forest School, VA	3 tanks	Gene Lewis	540-672-6053



FUTURE ANTENNA INSTALLATION

Many tank owners choose to defer water tank maintenance costs by leasing their tanks to cellular phone providers or other communication companies. Such additions can increase future tank maintenance costs if not designed properly. Under this contract, we will review the installation plans for any antenna installations to eliminate damage and future maintenance costs to your tanks and provide a post installation inspection to ensure that installation conforms to the approved installation plans.

EXISTING CONDITIONS

This service proposal is based upon the actual structural conditions found on your tanks at the time of the proposal. Any additions or changes by the Owner (i.e. Antenna installation, sign lighting, etc.) may affect the maintenance costs included in this service. We reserve the right to re-evaluate or modify this contract if such a change takes place. (Also see "Future antenna installation")

ELECTRICAL & ANTENNA TRANSMISSION HAZARDS

Our proposal is based upon the Owner deactivating, or otherwise making safe, any electrical wires or connections to any tank. OSHA requires that our personnel work at least 15 feet from any "live" electrical hazards. When applicable, we will protect any antennas and have assumed that the Town will verify that harmful microwave transmissions do not emanate from any such antennas during our work.

ACCESS TO RECORDS

Our customer records are maintained in a cloud based data system that is accessible from a desktop computer, notepad, or smartphone. The records maintained include a copy of the contract, recent inspection reports, and schedule of work. The system we use is also used by Volvo, Deloitte, the National Football League (NFL), Sony, Time Warner Cable, Sotheby's and others.

"I would like to send out a big thank you to Southern Corrosion of Roanoke Rapids, North Carolina...They did an outstanding job and I was really impressed with how fast the issue was addressed."

• Frank Davis •

ADMINISTRATOR • CAMPBELL COUNTY, VA UTILITIES



"Southern Corrosion has supported our elevated water tower and ground water storage tank needs since 2016. They have provided tank interior / exterior refinishing and annual inspections and maintenance. We are pleased with the level of service they provide, and appreciate their honest evaluations and recommendations."

• Darren Keller •

MANAGER, FACILITIES • CURTISS-WRIGHT • CHESWICK, PA

REPAIRS

Our maintenance service schedule will detail exactly what repairs will be performed during regularly scheduled intervals.

EMERGENCY RESPONSE

Emergencies that threaten the immediate use of the tank will be responded to within the response time specified. The response referred to is for the purpose of our assessment of the emergency situation. If possible, repairs will be completed during the initial response. These emergency repairs are included in the maintenance service.

AESTHETICS

Feel free to consult with us concerning alternative exterior finish coat color schemes and logos. These items can be included in the original agreement or can be added to the service.

SAFETY

If needed, the service can include alterations necessary to bring the tank into compliance with current OSHA regulations or AWWA standards.

GRAFFITI

The service includes the coating over or removal of graffiti one time each year, if required. Removing or overcoating graffiti is not normally considered an emergency response; it is a scheduled event. If graffiti appears, we will review the security of the tank site involved, and additional measures may need to be addressed by the Owner, if it is desired to continue this protection.



INSURANCE

The sample insurance certificate enclosed provides you with an example of the insurance coverage we will provide the Customer. We intend to renew our policies at the same coverage levels indicated on the sample certificate. For your further protection, we will supply you with a pollution liability insurance policy that protects you from lead contamination claims. For more than 10 years, general liability insurance policies have specifically excluded coverage for contamination claims. To insure for the liability of improper job site handling of hazardous wastes, you need this insurance. This insurance is provided at no extra cost. Our prices do not include the cost of supplying performance and payment bonds. If this is required, our bonding company is the Great American Insurance Company, of Cincinnati, Ohio. For Southern Corrosion, Inc. to provide these bonds, please add 3% to all service premiums quoted. If provided, the bonds will be renewed annually, after the cancellation period for the next year's service has expired.

VISUAL & WASHOUT INSPECTIONS

Tanks will be visually inspected annually. The annual visual inspections have three basic purposes. First, functional items such as the safety of ladders, the continued operation of float gauges, and the absence or damage of structural items such as sway rods, struts, etc. can continually be monitored.

Second, the coating system can be visually evaluated for the presence or absence of coating breakdown or surface holidays. This provides evidence of the rate of deterioration of the coating system, an important item in determining recoating cycles for the tank, as well as arresting any steel corrosion before it reduces the effective structural steel thickness.

Third, access can be controlled, especially unauthorized access. Graffiti, vandalism, and the presence or absence of locked hatches and ladder gates confirm the security level of the tank site.

Additionally, as scheduled, a washout inspection will be performed. A washout inspection includes draining the tank, removing all sediment and debris, and a complete visual inspection of both the interior and exterior. All findings will be documented in a bound inspection report, annotated with photographs for detailing conditions.

Any corrective maintenance needed will be added to the maintenance schedule.

CORROSION PROTECTION & PAINTING

Our maintenance service schedule will detail exactly what maintenance painting will be performed during regularly scheduled intervals.



ENGINEERED TANK CARE Service

Southern Corrosion Inc.'s Engineered Tank Care Service offers comprehensive coverage for your tank maintenance needs. The purpose of the service is to extend the life of your tank(s) and their existing coatings for as long as possible. The service includes corrosion protection, repairs, painting, regularly scheduled inspections, and a guaranteed emergency response time. The service does not include tasks associated with the operation of the water system, installation or repair of underground piping, any structures that are not part of the tank, any electrical work, telemetry, cutting the grass around the tanks, or fence maintenance. The service does not include additional modifications to the tank beyond the tank's existing configuration unless included in the specifications of our proposal. The service can include maintenance on the cathodic protection system if the tanks are equipped with cathodic protection, and you request this to be included in the service.

As a part of the service, we provide a detailed schedule of exactly what services will be performed in each year. Also included is an emergency response service that will guarantee a response time to emergency situations that threaten the immediate use of the tank.

The maintenance service term is based on a mutually agreeable time duration (ie. perpetual). Annual premiums can be structured monthly, quarterly, or annually. Pick terms that best suit your needs. Also, the service can be canceled up to 60 days prior to the renewal date for the next year's service.

THE SERVICE PREMIUM QUOTE COVERS:

1. Emergency Service
2. Regularly scheduled interior washouts when applicable.
3. All interior & exterior cleaning, painting, and repairs.
4. Maintenance and upkeep of the tank.
5. Planning & budgeting for both short-term & long-term maintenance needs.



"We have been in a maintenance program with SCI since 2013 and are very pleased with their workmanship and productivity...I value the corporate stability and family values exhibited by Southern Corrosion and highly recommend their services."

• Mark Estes •

EXECUTIVE DIRECTOR • HALIFAX COUNTY SERVICE AUTHORITY
SOUTH BOSTON, VA



WATER TANK MANAGEMENT Schedule

Date: January 23, 2023
Customer: The Town of Bridgeville, Delaware
Tanks: 125,000 Gallon Town Hall Standard Elevated Tank
400,000 Gallon Heritage Shores Watersphere

YEAR 1 - 2023

- ▶ **125,000 Gallon Town Hall Standard Elevated Tank**
 1. **Visual inspection and repairs uncovered through inspection.**
 2. **Repairs and Modifications:**
 - a. Install a new fall prevention safety cable system to the exterior shell ladder.
- ▶ **400,000 Gallon Heritage Shores Watersphere**
 1. **Visual inspection and repairs uncovered through inspection.**

YEAR 2 - 2024

- ▶ **125,000 Gallon Town Hall Standard Elevated Tank**
 1. **Visual inspection and repairs uncovered through inspection.**
- ▶ **400,000 Gallon Heritage Shores Watersphere**
 1. **Visual inspection and repairs uncovered through inspection.**

YEAR 3 - 2025

- ▶ **125,000 Gallon Town Hall Standard Elevated Tank**
 1. **Visual inspection and repairs uncovered through inspection.**
 2. **Wash Out tank interior:**
 - a. Wash out tank interior to remove accumulated sediment. Clean interior floor surfaces and shell wall surfaces that can be reached from the floor using 4,000 psi pressure washers or higher.
 - b. All debris will be removed from the tank and piled adjacent to the shell manway. Disposal of the debris will be the responsibility of others.
 - c. Sterilize the tank interior using AWWA Disinfection Method #2, spray method.
 3. **Repairs and Modifications:**
 - a. Install a new fall prevention safety cable system to the interior wet area ladder.



▶ **400,000 Gallon Heritage Shores Watersphere**

1. Visual inspection and repairs uncovered through inspection.

YEAR 4 - 2026

▶ **125,000 Gallon Town Hall Standard Elevated Tank**

1. Visual inspection and repairs uncovered through inspection.

▶ **400,000 Gallon Heritage Shores Watersphere**

1. Visual inspection and repairs uncovered through inspection.

YEAR 5 - 2027

▶ **125,000 Gallon Town Hall Standard Elevated Tank**

1. Visual inspection and repairs uncovered through inspection.

▶ **400,000 Gallon Heritage Shores Watersphere**

1. Visual inspection and repairs uncovered through inspection.

2. Repaint Exterior:

- a. Pressure wash all exterior surfaces using 4,000 psi pressure washers or higher.
- b. Clean all rusted areas using scrapers, hand & power wire brushes in accordance with SSPC surface preparation methods #2 & #3, hand & power tool cleaning.
- c. Spot prime coat all bare metal surfaces using an epoxy-mastic primer applied at 2.5 to 3.5 mils dry film thickness.
- d. Apply two full finish coats of Acrylic paint to all exterior surfaces at 2.0 to 3.0 mils dry film thickness.
- e. Replace tank signs as existing.

3. Repaint Interior Wet Area:

- a. Abrasive blast all rusted interior wet surfaces to bare metal in accordance with SSPC surface preparation method #10, near white grade. Abrasive blast all remaining interior wet surfaces in accordance with SSPC surface preparation method #7, brush blast.
- b. Apply a full prime coat of epoxy that is NSF approved for contact with potable water to all interior wet surfaces at 4.0 to 6.0 mils dry film thickness.
- c. Apply a "stripe coat" of epoxy that is NSF approved for contact with potable water to all weld seams and ladders, applied using paint brushes and rollers at 2.0 to 3.0 mils dry film thickness.
- d. Apply a full finish coat of epoxy that is NSF approved for contact with potable water to all interior wet surfaces at 4.0 to 6.0 mils dry film thickness.
- e. Caulk unwelded roof lap seams using Sikaflex 1a polyurethane caulk.
- f. Sterilize interior using AWWA Disinfection Method #2, spray method.
- g. Test abrasive blast debris for the 8 RCRA heavy metals using the TCLP Method.
- h. Dispose of abrasive blast debris in accordance with Federal, State, and Local regulations.



4. Repaint Interior Dry Area:

- a. Abrasive blast all rusted interior dry surfaces to bare metal in accordance with SSPC surface preparation method #6, commercial grade. Abrasive blast all remaining interior dry surfaces in accordance with SSPC surface preparation method #7, brush blast.
- b. Apply two full coats of epoxy paint to all interior dry surfaces at 3.0 to 4.0 mils dry film thickness per coat.
- c. Test abrasive blast debris for the 8 RCRA heavy metals using the TCLP Method.
- d. Dispose of abrasive blast debris in accordance with Federal, State, and Local regulations.

YEAR 6 - 2028

▶ 125,000 Gallon Town Hall Standard Elevated Tank

1. Visual inspection and repairs uncovered through inspection.

▶ 400,000 Gallon Heritage Shores Watersphere

1. Visual inspection and repairs uncovered through inspection.

YEAR 7 - 2029

▶ 125,000 Gallon Town Hall Standard Elevated Tank

1. Visual inspection and repairs uncovered through inspection.

▶ 400,000 Gallon Heritage Shores Watersphere

1. Visual inspection and repairs uncovered through inspection.

YEAR 8 - 2030

▶ 125,000 Gallon Town Hall Standard Elevated Tank

1. Visual inspection and repairs uncovered through inspection.
2. Repaint Exterior:
 - a. Pressure wash all exterior surfaces using 4,000 psi pressure washers or higher.
 - b. Clean all rusted areas using scrapers, hand & power wire brushes in accordance with SSPC surface preparation methods #2 & #3, hand & power tool cleaning.
 - c. Spot prime coat all bare metal surfaces using an epoxy-mastic primer applied at 2.5 to 3.5 mils dry film thickness.
 - d. Apply two full finish coats of Acrylic paint to all exterior surfaces at 2.0 to 3.0 mils dry film thickness.
 - e. Replace tank signs as existing.

**3. Wash Out tank interior:**

- a. Wash out tank interior to remove accumulated sediment. Clean interior floor surfaces and shell wall surfaces that can be reached from the floor using 4,000 psi pressure washers or higher.
- b. All debris will be removed from the tank and piled adjacent to the shell manway. Disposal of the debris will be the responsibility of others.
- c. Sterilize the tank interior using AWWA Disinfection Method #2, spray method.

▶ 400,000 Gallon Heritage Shores Watersphere

1. Visual inspection and repairs uncovered through inspection.

YEAR 9 - 2031

▶ 125,000 Gallon Town Hall Standard Elevated Tank

1. Visual inspection and repairs uncovered through inspection.

▶ 400,000 Gallon Heritage Shores Watersphere

1. Visual inspection and repairs uncovered through inspection.

YEAR 10 - 2032

▶ 125,000 Gallon Town Hall Standard Elevated Tank

1. Visual inspection and repairs uncovered through inspection.

▶ 400,000 Gallon Heritage Shores Watersphere

1. Visual inspection and repairs uncovered through inspection.

2. Wash Out tank interior:

- a. Wash out tank interior to remove accumulated sediment. Clean interior floor surfaces and shell wall surfaces that can be reached from the floor using 4,000 psi pressure washers or higher.
- b. All debris will be removed from the tank and piled adjacent to the shell manway. Disposal of the debris will be the responsibility of others.
- c. Sterilize the tank interior using AWWA Disinfection Method #2, spray method.



SCHEDULE CONTINUATION

The tanks will be visually inspected every year. The tank interiors will be washed-out at 5 year intervals until 15 years has elapsed from the last time the interior was recoated. The tank interiors will be recoated at 15 year intervals and the tank exteriors will be recoated at 8 year intervals.

AFTER YEAR 10:

▶ **125,000 Gallon Town Hall Standard Elevated Tank**

The next repainting of the tank interior is scheduled for Year 13 of the Service (2035), the next repainting of the tank exterior is scheduled for Year 16 of the Service (Year 2038), and the next wash-out of the tank interior is scheduled for Year 18 of the Service (Year 2040).

▶ **400,000 Gallon Heritage Shores Watersphere**

The next repainting of the tank exterior is scheduled for Year 13 of the Service (Year 2035), the next wash-out of the tank interior wet area is scheduled for Year 15 of the Service (Year 2037), and the next repainting of the tank interior wet area and interior dry area is scheduled for Year 20 of the Service (2042).

At no time does the service include the complete abrasive blasting of the tank exteriors nor the pressure washing of any tank exteriors as a stand-alone maintenance item apart from being a surface preparation method for painting.

Exterior painting and logos are priced based on using the same color paint and logo designs. Unless specified in the scope of work any exterior color or logo change request may result in a premium increase and/or an additional one-time charge.



PRICING & TERMS

Necessary repair of any coatings or appurtenances noted during our inspections will be added to our service schedule at no additional cost. These necessary repairs include paint failed areas and areas of corrosion. If the coating is continuing to protect the steel from corrosion, paint repair is not necessary. The definition of paint failure does not include loss of gloss, color fading, mildew, discoloration, or any other defects that are aesthetic.

Emergency service will apply during the entire period. We will guarantee a 24 hour response time. Corrective maintenance noted during our inspections will be added to our schedule at no added expense. Our annual premium for the first year of the service is \$30,511. All subsequent year premiums will be the total of the immediate prior year's premium amount plus the % change in the CPI (Consumer Price Index) for that previous contract year (ie. Year 2 premium equals Year 1 premium plus the % change in the CPI for contract Year 1).

Because the value of the services performed in year 5 of the service greatly exceeds the accumulated value of the premiums paid during those years, the following additional payment will be due Southern Corrosion should the service be cancelled in the following year:

- ▶ If Year 6 is cancelled, an additional payment of \$20,008 will be due with the notice of cancellation.

THIS PRICE IS FIRM FOR 30 DAYS.

Each year represents a 12 month period beginning with the effective date of the contract, rather than the actual calendar year. The Owner will be given the opportunity to schedule the yearly work at any time during the 12 month period that represents the contract term. The annual premium is due within 30 days of the contract date. Payment can be made monthly, quarterly, semi-annually, or annually.



ENGINEERED TANK CARE Agreement

This Agreement made and entered into as of the Effective Date: _____, by and between SOUTHERN CORROSION, INC., a North Carolina corporation, having its principle office at 738 Thelma Rd, Roanoke Rapids, North Carolina, (hereinafter referred to as "Southern Corrosion") and the Town of Bridgeville, Delaware (hereinafter referred to as the "Owner"):

WITNESSETH

The Owner desires that Southern Corrosion perform certain maintenance service on the water tanks known as the 125,000 Gallon Town Hall Standard Elevated Tank and the 400,000 Gallon Heritage Shores Watersphere as described in the proposal which is attached hereto and by reference made a part here of (the "Maintenance Services"); and Southern Corrosion desires to perform such Maintenance Services described in said proposal selected by the Owner upon the terms and conditions set forth in this Agreement.

Now, therefore, in consideration of the mutual promises and covenants set forth herein the parties hereto agree as follow:

1. DEFINITIONS. For the purposes of this Agreement, the following definitions apply:

- a. "Effective date" shall mean the date on which this Agreement, executed by the Owner, is accepted by Southern Corrosion by the execution thereof by its appropriate corporate officers at its principal office.

2. TERMS OF MANAGEMENT AGREEMENT. The initial term of this Agreement shall be for a period of twelve (12) months commencing on the Effective Date, unless otherwise terminated or canceled as provided in Paragraph 7. The initial term shall be automatically extended successive additional periods of twelve (12) months each unless the Owner notifies Southern Corrosion in writing sixty (60) days prior to the expiration of the then existing term that it does not extend this Agreement.

3. PERFORMANCE OF MAINTENANCE SERVICES. Southern Corrosion shall perform the Maintenance Services selected by the Owner and described in proposal attached hereto and by reference made a part hereof.

4. CHARGES. The Owner shall pay Southern Corrosion charges for Maintenance Services selected by Owner as set forth on the proposal attached hereto and by reference made a part hereof. All charges shall be due and payable upon receipt of Southern Corrosion's invoice therefor.



5. REPRESENTATIONS BY THE OWNER. The Owner hereby makes the following representations and warranties:

- a. The Owner has full power and lawful authority to execute and deliver this Agreement and to consummate and perform the transactions contemplated hereby. This Agreement constitutes the valid obligation of the Owner legally binding upon the Owner and enforceable against the Owner in accordance with its terms.

6. REPRESENTATIONS BY SOUTHERN CORROSION. Southern Corrosion represents and warrants to Owner all of which represents and warranties that:

- a. That Southern Corrosion is fully authorized to enter into this Management Agreement. Southern Corrosion has full corporate power and lawful authority to execute and deliver this Agreement and to consummate and perform the transactions contemplated hereby. This Agreement constitutes the valid obligation of Southern Corrosion legally binding upon Southern Corrosion and enforceable against Southern Corrosion in accordance with its terms.

7. TERMINATION/CANCELLATION. This Agreement may be terminated/canceled by Southern Corrosion if Owner is in default of any provision hereof and such default has not been cured within twenty (20) days after notice of default is given to Owner or Owner becomes insolvent or seeks protection voluntarily or involuntarily under any Bankruptcy Law.

- a. In the event of any termination/cancellation of this Agreement, Southern Corrosion may (1) declare all amounts owed to Southern Corrosion to be immediately due and payable, (2) cease performance of all Maintenance Service hereunder without liability to Owner.
- b. In the event of default hereunder, Owner agrees to pay interest at the highest legal rate on all sums due under the Agreement and all costs of collection including a reasonable attorney's fee of fifteen percent(15%) of said amount due Southern Corrosion.
- c. The foregoing rights and remedies shall be cumulative and in addition to all other rights and remedies available in law or in equity to Southern Corrosion.

8. LIMITATION OF LIABILITY. In no event shall Southern Corrosion be liable to Owner for indirect, special or consequential damages or lost profits arising out of or related to this Management Agreement of the performance or breach thereof even if Southern Corrosion has been advised of the possibility thereof. Southern Corrosion's liability to Owner hereunder if any, shall in no event exceed the total of the amounts Owner has paid Southern Corrosion hereunder.

9. EXCUSABLE DELAY. Southern Corrosion shall not be liable for any delays or failure in performance of Maintenance Services hereunder if such delays or failures are due to strikes, inclement weather, acts of god or other causes beyond Southern Corrosion's reasonable control.



10. REGULATIONS. Performance of the Maintenance Services is predicated on work practices, methods, and procedures legal as of the effective date. Subsequently enacted regulations that effect or alter Southern Corrosion's work practices, methods, and procedures, to perform, or add additional burdens to performance, will be grounds for renegotiating the amount of payment originally agreed upon.

11. GENERAL.

a. Notices. Notice of the breach of any covenant, warranty or other provision of the Agreement and all communications and notices provided for in this Agreement shall be deemed given when in writing, addressed to the parties at the addresses set forth below, and deposited, certified mail, postage prepaid in the United States mail:

Owner:

Town of Bridgeville
101 North Main Street
Bridgeville, DE 19933

Southern Corrosion Inc.
738 Thelma Rd
Roanoke Rapids, NC 27870

b. Assignment. This Agreement may not be assigned by either party without the prior written consent of the other party, which consent by either party shall not be unreasonably withheld.

c. Governing Law. This Agreement shall be construed in accordance with the laws of the State of Delaware.

d. Entire Agreement. This Agreement is an integrated document and contains the entire agreement between the parties. No modifications, extensions, or waiver of this Agreement or any of the provisions hereof, nor any representation, promise or condition relating to the Agreement shall be binding upon the parties hereto unless made in writing and signed by the parties hereto.

e. Binding effects. The provisions of this Agreement shall bind and insure to the benefit of Southern Corrosion and the Owner, and their successors, legal representatives and assigns.

IN WITNESS WHEREOF the parties have hereto executed this Agreement in the manner provided by Law, this the day and year first above written.

ATTEST:

SOUTHERN CORROSION, INC.

Asst. Secretary

BY: _____
President

(Corporate Seal)

ATTEST:

TOWN OF BRIDGEVILLE, DELAWARE

BY: _____

